

LOCALBUYING FOUNDATION

AN INITIATIVE OF THE LOCAL BUYING PROGRAM



NSW ANNUAL SUMMARY

*BUILDING SUSTAINABLE
BUSINESS COMMUNITIES
FOR THE FUTURE*

2018-2019

WELCOME

The Local Buying Foundation in New South Wales has expanded significantly in its second year of operation. This has been made possible due to an increased spend from BHP's Mt Arthur Coal operation through the Local Buying Program, from which the Foundation draws its funding.

It has been encouraging to see an increase in funding applications for a variety of different projects from throughout the Singleton, Muswellbrook and the Upper Hunter shires. From the sponsorship of the Singleton and Muswellbrook Business Awards and tourism initiatives, to an exciting new partnership with the Singleton Business Chamber to match funding for the continuation of a Business Development Officer role for another 12 months, we are proud of the commitment we have made to enhancing the capacity and capabilities of businesses in these regions.

Thank you and congratulations to the Local Buying Foundation's New South Wales Advisory Committee on the successes of the last 12 months. The upcoming year will undoubtedly bring continued strength and I look forward to continuing to work together to achieve outcomes for our local business communities.

Deirdra Tindale

BHP, Local Buying Foundation NSW Chairperson



OUR GOVERNANCE

For all approved transactions processed through the BHP Local Buying Program, Mt Arthur Coal makes a financial contribution to the Foundation.

To ensure Local Buying Foundation funding opportunities target genuine business community needs, a Local Buying Foundation Advisory Committee (LBFAC) has been established.

The LBFAC is a representative body made up of key stakeholders from across the Muswellbrook, Singleton and Upper Hunter shires with an interest or skills and expertise in regional economic development.

OUR COMMITTEE



Deirdra Tindale
BHP



Sue Gilroy
Singleton Business Chamber



Tony Chadwick
Singleton Shire Council



Mike Kelly
Muswellbrook
Chamber of Commerce
& Industry



Duane Dowell
Muswellbrook Race Club



Aleksandar Mitreski
Muswellbrook Shire Council



De-anne Douglas
PCYC Muswellbrook



Linda Keeping
Upper Hunter Country Tourism



David Gatwood
Upper Hunter Shire Council

Connecting Business Creating Community



BUILDING CONNECTED BUSINESS COMMUNITIES



OUR OBJECTIVES

The primary objective of the Local Buying Foundation in NSW is to support and deliver economic and local/regional business programs which build capacity. The Foundation's objectives and priority areas are reviewed regularly to ensure they remain relevant to the economic environment and aligned with changing business community needs. The current priority areas (or program streams) of the Foundation have been identified as:

BUSINESS FUTURES

Targeting the development of the broader business community's capacity and capability. Focal areas include but are not limited to:

- ▶ **Workforce Development Projects** - Projects that deliver broader traineeship, apprenticeship, and/or business professional development programs
- ▶ **Economic Development Projects** - Strategic projects targeting broader economic objectives within and across regions
- ▶ **Region Promotion and Awareness** - Initiatives to increase regional awareness contributing to the economic viability of regional communities, e.g. events, marketing, campaigns, advocacy

BUSINESS COMMUNITIES

Targeting the development of individual businesses capability and capacity.

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OUR PROJECTS



BUILDING CONNECTED BUSINESS COMMUNITIES - SINGLETON BUSINESS CHAMBER



The Local Buying Foundation has matched \$35,000 with Singleton Business Chamber funding to ensure the ongoing support of the Business Development Officer role until 30 June 2020. The funding enables the Business Development Officer (BDO) to build on the momentum of the Chamber's Building Connected Business Communities program, which will see the BDO support local businesses across BHP's (namely, Mt Arthur Coal) operational footprint. The position will continue to facilitate the identification of gaps and opportunities for training, technology and innovation initiatives; coordination of training and development for small and medium enterprises; development of networks and alliances with local government, private enterprise and other local chambers of commerce and industry groups.

SUCCESSFUL FUNDING APPLICATIONS FY19



LIVE WORK INVEST SCORE - STAGE 2
Upper Hunter Shire Council - Upper Hunter



SINGLETON COMMUNITY TRAINING KITCHEN
Singleton Community Training Kitchen - Singleton



BUILDING CONNECTED BUSINESS COMMUNITIES
Singleton Business Chamber - Singleton



CORPORATE GOVERNANCE TRAINING INITIATIVE
LBF - Muswellbrook, Singleton, Upper Hunter

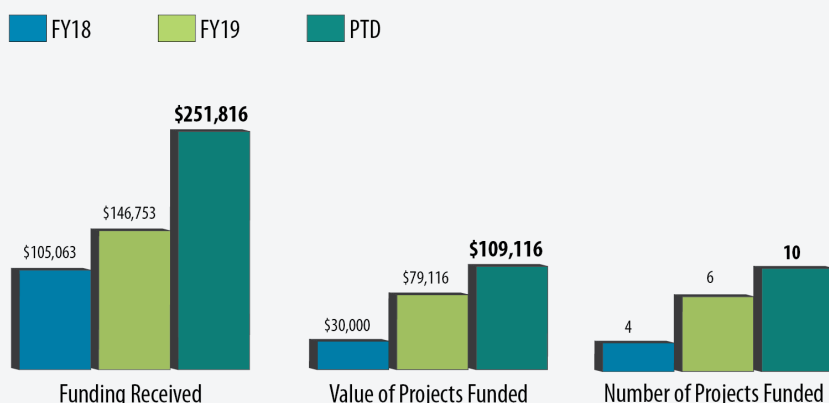


UPPER HUNTER COUNTRY TOURISM VISITOR GUIDE
Upper Hunter Country Tourism - Upper Hunter



UPPER HUNTER COUNTRY TOURISM WEBSITE
Upper Hunter Country Tourism - Upper Hunter

LOCAL BUYING FOUNDATION NSW FINANCIAL CONTRIBUTIONS



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CORPORATE GOVERNANCE TRAINING INITIATIVE

Elevate Your Director Skills provided subsidies to businesses and not for profit organisations to participate in governance training. The Business Centre and the University of Newcastle collaborated with the Foundation as an initiative to **increase leadership skills of directors, board members, business owners and supervisors.**



UPPER HUNTER VISITOR GUIDE & WEBSITE RELEASE

Upper Hunter Country Tourism were successful in their funding application for developing and releasing the 2019/2020 free visitor guide and Upper Hunter Country Tourism website. The Foundation recognises the importance to **increase the awareness of local business communities.**



CELEBRATING BUSINESS EXCELLENCE

The Local Buying Foundation was proud to be platinum sponsors of the Muswellbrook Chamber of Commerce & Industry and Singleton Business Chamber Business Awards this year. Ongoing sponsorship of the business awards events for 2020 **demonstrates the importance of recognising local businesses leaders.**