

Annual Summary 2015-2016





Message from the Chair

At BHP Billiton we recognise that our success is enabled by our people, our host communities and our business partners. Resilient and sustainable local economies benefit our host communities and our business over the short and long term.

That's why we are committed to helping create sustainable business communities and economies through the Local Buying Foundation (LBF).

This year, the Foundation along with the Local Buying Program, has expanded to focus on supporting the delivery of economic and local/regional business programs across Central Highlands, Isaac and Mackay regions. I've been privileged to see how these programs have assisted the breadth of our business communities adapt and succeed in an ever changing business environment.

Ultimately, our success would not be possible without the support of BMA and BMC employees who make transactions every day through the Local Buying Program (LBP). With every LBP transaction, they contribute to the further development of our local business economies. As a result, this year 3,331 approved LBP transactions translated into \$340,523 foundation dollars.

Finally, thank you to our Advisory Committee Members and our community partners. As a result of your advice, commitment and concepts we have been able to support eleven projects to the value of \$115,942 across the Bowen Basin and Mackay regions this year.

Tracey Lenz **Chair - BHP Billiton - Local Buying Foundation**

"It [LBF] is educating businesses and allowing them to benefit for the long term which will benefit the broader community" *Community Organisation*

Why do we have a Local Buying Foundation?



THE LOCAL BUYING FOUNDATION'S PRIMARY AIM IS TO SUPPORT AND DELIVER ECONOMIC AND LOCAL/REGIONAL BUSINESS PROGRAMS WHICH BUILD CAPACITY ACROSS THE FOUNDATION'S TARGET AREAS (CENTRAL HIGHLANDS, ISAAC and MACKAY REGIONS).

To meet this objective two priority areas have been identified:

- **Building Sustainable Business Futures** - targeting the development of the broader business community's capacity and capability
- **Building Sustainable Business Communities** - targeting the development of individual businesses capacity and capability

The Local Buying Foundation is a critical element of the Local Buying Program (LBP).

For every transaction that is processed through the LBP a financial contribution is made to the LBF.

The LBP is a targeted program providing opportunities for businesses with less than 25 full time employees to competitively supply goods and services to BHP Billiton, BMA and BMC operations. Businesses registered or having a primary trading address in Central Highlands, Isaac or Mackay local government areas are able to supply to all Queensland BMA and BMC operations.

How does the Local Buying Foundation operate?



TO ENSURE LBF FUNDING OPPORTUNITIES TARGET GENUINE COMMUNITY NEEDS, A LOCAL BUYING FOUNDATION ADVISORY COMMITTEE (LBFAC) HAS BEEN ESTABLISHED.

The LBFAC assesses requests and applications and draws on the expertise of the committee members and the objectives of the foundation for the recommendation and approval of requests.

The LBFAC is a representative body made up of key stakeholders from across the region with an interest or skills and expertise in regional economic development.

Local Buying Foundation Advisory Committee

Current members:

- BHP Billiton – Tracey Lenz (Chair)
- AgForce Qld – Alison Briggs
- Central Highlands Development Corporation – Sandra Hobbs
- Central Highlands Regional Council – Cr Paul Bell
- Isaac Regional Council – Maggi Stanley
- Mackay Regional Council – Debra Howe
- Mackay Region Chamber of Commerce – Kathy Farren-Price
- Mackay Tourism – Lyn Wingrave
- Moranbah Traders Association – Erica Fredericksen
- Queensland Rural Regional and Remote Women's Network – Bronwyn Reid

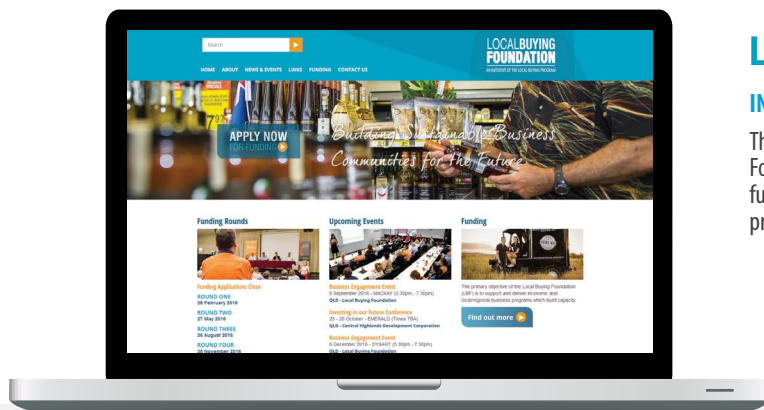
Past members (2015-2016 only):

- BHP Billiton – Jessica Simpson (Chair)
- BHP Billiton – Emma Blumke
- BMC – Katie Smith
- Business Representative (Dysart) – John Crooks
- Business Representative (Blackwater) – Dr Manu Nithanatha
- Isaac Regional Council – Mayor Anne Baker

Application forms and public guidelines for applications are available on the website www.localbuyingfoundation.com.au.

Key criteria for submissions are:

- The project must benefit businesses in either the Central Highlands, Isaac or Mackay regions
- The submission is not for a commercial business grant or not to be considered to be similar to a commercial business grant
- The project has not already occurred and funds are not being sought retrospectively



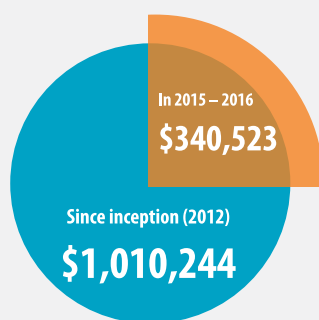
Local Buying Foundation Website

IN 2016, THE LBF RELEASED ITS OWN WEBSITE.

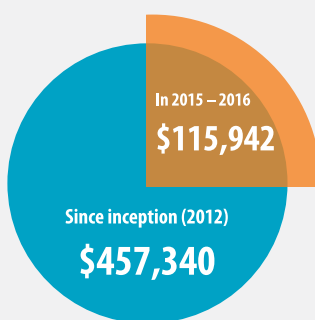
The site provides a central information sharing hub for all stakeholders of the Local Buying Foundation. The site provides information about the aims of the foundation, as well as funding types, criteria and application documents. The site also provides a platform to promote upcoming initiatives and events that are supported by the Foundation.

What has the Local Buying Foundation achieved?

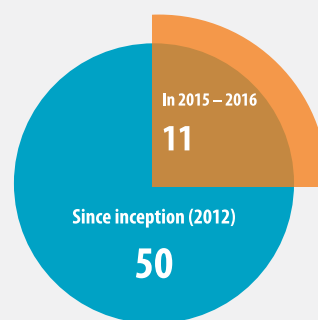
Total Funding Received



Total Funding Provided



Number of Projects Funded



Projects Funded

- **2016 Queensland Small Business Week** – Central Highlands, Isaac and Mackay
- **Accounting Software Workshops** – Isaac and Mackay
- **Australian Institute of Company Directors Training for NFP Subsidy Program** – Central Highlands and Isaac
- **Bigger Better Stronger Business Growth Conference** – Mackay
- **Central Highlands Development Corporation Tap Into Tenders** – Central Highlands
- **Digital Capability Development Program** – Central Highlands and Isaac
- **Healthcare Marketing Workshop** – Central Highlands
- **Investing in our Future Conference** – Central Highlands
- **Moranbah Community News Printed Publication** – Isaac
- **Moranbah Traders Association Business Awards 2016** – Isaac
- **Resource Industry Network Chairman's Awards 2016** – Mackay

“Funding provided by the Local Buying Foundation is crucial to providing these workshops as well as other cost effective business development opportunities within our community” *Local Business*



Regional Business Awards

LOCAL BUSINESS AWARDS PROVIDE A VALUABLE OPPORTUNITY TO RECOGNISE AND CELEBRATE THE HARD WORK AND RESILIENCE OF LOCAL BUSINESSES.

These awards also highlight the diversity of our business communities and promote best practice in business management. For these reasons the Foundation is proud to support business awards across all three regions, Central Highlands, Isaac and Mackay.



Business Engagement Events

THE FOUNDATION HOSTS BUSINESS ENGAGEMENT EVENTS IN COMMUNITIES ACROSS ITS REGIONS OF INTEREST TO PROMOTE INFORMATION EXCHANGE AND ENGAGEMENT.

The events aim to provide opportunities for businesses to engage directly with BMA and BMC personnel from local operations.

These events are of an informal nature with guest speakers providing updates on topics of interest to the local business community. Speakers and topics are, where possible, set in consultation with local business groups to ensure the topic is relevant to the community.



"It is immensely valuable for small business owners to have an opportunity to speak to and ask questions of key BMA representatives"

Local Business



Business Development Programs

THE LBFAC HAS IDENTIFIED THAT ACCESS TO HIGH QUALITY COST EFFECTIVE TRAINING OPPORTUNITIES CAN BE A ROADBLOCK FOR LOCAL BUSINESS DEVELOPMENT.

For this reason the Foundation is proud to provide funding for local business development programs that provide access to high quality, cost effective training opportunities.

The Foundation is also a proud supporter of the BBBDI (Bowen Basin Business Development Initiative) which aims to support business communities within the Bowen Basin to remain resilient and sustainable through the effective co-ordination of business development activities. Find out more visit www.bbbdi.com.au.



LOCALBUYING FOUNDATION

AN INITIATIVE OF THE LOCAL BUYING PROGRAM

Find out more

To find out more visit www.localbuyingfoundation.com.au

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